

Minutes
Newington Town Council Special Meeting
Goal Setting Session

January 28, 2012
Indian Hill Country Club
9:00 a.m.

Mayor Woods called the meeting to order at 9:16 a.m.

Roll Call

Councilor Bottalico – Exited at 1:30 p.m., Returned at 2:15 p.m.
Councilor Borjeson
Councilor Castelle
Councilor Cohen
Councilor DelBuono – Exited at 4:15 p.m.
Councilor Klett – Exited at 10:00 a.m.
Councilor Nagel
Councilor McBride - Absent
Mayor Woods

Staff

John Salomone, Town Manager
Ann Harter, Finance Director
Paul Boutot, IT Director
Mike Morgan, Lieutenant – Newington Police Department
Donna Miller, Library Director
Jaime Trevelan, Executive Assistant

Facilitators - Decision Point

Phyllis Rizy
Paul Decelles

III. INTRODUCTION OF FACILITATORS

TOWN MANAGER Salomone gave an overview of the meeting agenda and introduced the facilitators.

IV. PUBLIC PARTICIPATION – ON AGENDA
(none)

V. MODULE 1: FINANCE
Presenter: Ann Harter, Finance Director
SEE ATTACHED PRESENTATION

Mrs. Harter gave an overview of the Finance Department and accounting terms and practices. She also gave an overview of the Town's budget and Capital Improvement Project funds (CIP), health benefits/insurance funds, Other Post Employment Benefits (OPEB) and pension.

Mrs. Harter presented an overview of the Town's debt management, bond issues, and debt service. She defined the criteria for naming an item a Capital Project, vs. placing the item in the regular budget. She also explained the calculations for annual depreciation for Town equipment and property. Mrs. Harter gave an overview of the Town's AA credit rating, and criteria for determining such a rating. She also spoke about the effects of revaluation on the budget.

Mrs. Harter explained the fund balance and gave an overview of the budget, appropriations, and revenues as well as a breakdown of the Town's operation costs by object code. Mrs. Harter led the Council through a sample budget exercise.

VI. MODULE 2: PUBLIC SAFETY
Presenter: Lt. Michael Morgan – Newington Police Department
PLEASE SEE ATTACHED PRESENTATION

Lt. Morgan presented an overview of the Newington Police Department operations and investigations and gave a presentation created by Chief Richard Mulhall. He provided an overview of Newington and comparable area towns' population and Part 1 UCR Crime Analysis. He also presented upcoming staffing needs based on potential retirements and explained the timeline involved for the hiring and training process of new certified officers.

Lt. Morgan gave an overview of regionalization of public safety as currently practiced through the Mid-State towns of Newington, Berlin, Wethersfield, Cromwell and Rocky Hill. The mid-state task force is involved in the investigation of fatal motor vehicle accidents, narcotic operations and major crimes. He gave an overview of the proposed study to be performed for regional dispatch.

VII. LUNCH/TECH PRESENTATION
Presenter: Paul Boutot, IT Director
PLEASE SEE ATTACHED PRESENTATION

Mr. Boutot presented the concept of paperless Town Council meetings, utilizing tablet computers in addition to or in place of current paper meeting agenda materials. The presentation included intended usage of the tablets, costs associated with the hardware and applications and device management.

VIII. MODULE 3: ECONOMIC DEVELOPMENT
Presenter: Town Manager John Salomone
PLEASE SEE ATTACHED PRESENTATION

TOWN MANAGER Salomone presented an overview on focus areas for economic development, based on the 2010-20 Plan of Conservation and Development, including open space areas. He overviewed the various public areas within the Town, including Town and public works buildings, parks or recreational areas, public safety buildings and schools.

TOWN MANAGER Salomone discussed transit-oriented development areas, including the Town center, Berlin Turnpike corridor and Cedar Street and reviewed maps outlining current land use and zoning. He also reviewed a map of areas of opportunity/potential for development.

Town Manager Salomone discussed a four-part strategy on Economic Development

1. Maintain services to the residents
2. Find appropriate use for TOD areas
3. Maintain good relations with the State to keep traffic arteries open
4. Become more aggressive with economic development.

(Note, Module 4, CIP, not presented due to time constraints.)

IX. GOAL SETTING

Facilitators Rizy and Decelles gave an overview on the goal setting process and of the rules/meaning of consensus. Due to time constraints, the Council agreed to begin discussing both short and long term goals and to schedule an additional special meeting to discuss goals in more detail in the upcoming weeks. (Note: The second goal setting session will be held on February 22, 2012, time and location to be determined.)

Goals

Infrastructure Goals:

- Hire a dedicated economic development professional to focus on economic development, new development, and re-development. Opportunity now with Town Planner vacancy, to transition to separate the two components (Planning/Development) and create an Economic Development director

charged with aggressively pursuing development opportunities. The Economic Development director will work closely with Planner, Engineering to expedite development process and will work with State for funding/grant writing.

Financial Goals:

- Educate taxpayer on value of taxes (value of investment)
 - Protects value of home
 - Services/education – getting good value on what taxpayers pay
- Improve tax delinquency collections
- Revise Board of Education Health Benefit MOU

Capital Improvement Goals:

- Identify facilities needs with the Town Hall, library, parking, and other buildings.
- Prioritize, determine timeline, and start now on plan for next bond referendum. Improve communication and educate taxpayers regarding CIP.
- Library expansion.
- Access to Town Hall from Cedar Street/parking

Miscellaneous Goals:

- Police officer retirement notice bonus incentive
- Look for redundancies between the Town and BOE, where the two sides can collaborate to save costs.
- Paper reduction in schools and in Town – technology solutions (return on investment)
- Uniform signage throughout the Town

X. PUBLIC PARTICIPATION – ON AGENDA
(none)

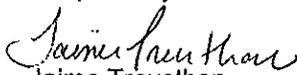
XI. COMMENTS BY COUNCILORS

The Council thanked the presenters and facilitators and requested that the Town Manager arrange for a second session.

XII. ADJOURNMENT

Councilor Battalion moved to adjourn the meeting at 4:26 p.m. Motion seconded by Councilor Cohen. Motion passed 6-0 (Councilors DeIBuono, Klett and McBride absent)

Respectfully Submitted,



Jaime Trevethan
Executive Assistant to the Town Manager
Town of Newington

Attachments

- Finance Department/Budget Presentation
- Finance Department Sample Budget Exercise
- Police Department Presentation
- Technology/Paperless Meeting Presentation
- Economic Development/Map Presentation

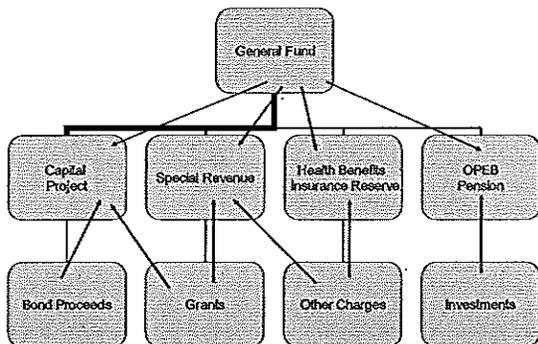
Finance Overview

Ann Harter

Key Terms

- General Fund
- Capital Projects Funds
- Special Revenue Funds
- Health Benefits Fund
- OPEB (Other Post Employment Benefit)
- Pension
- Debt Management
- Capital Improvement Plan (CIP)
- Credit Rating
- Fund Balance
- Revaluation
- General Fund Budget

Funds



Debt Management

- Related to capital program as bonds are a major source of financing large projects
- Debt service is the annual principal & interest pay down on prior bond issues.
- The Town's bonds outstanding will be \$11.7 million by year end.

Serial Bonds	Year Issued	Total Payment
School Expansion Refunding	2010	936,175
Education Facilities I (E. Green & R. Chaffee)	2003	405,405
Education Facilities II (E. Green & R. Chaffee)	2004	388,451
Police Station I	2004	294,282
Police Station II	2005	287,953
Total		2,312,266

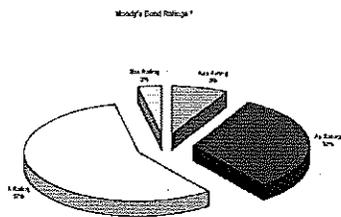
Debt Capacity Study

- Debt Service as a percent of total General Fund expenditures should not exceed 6%. Currently, it is 2.29%
- Outstanding bonded debt as a percent of assessed value should not exceed 2.0%. Currently, it is .45%
- Outstanding bonded debt against the population on a per capita basis should not exceed \$1,000 per year. Currently it is \$385
- It is recommended that the Town's total outstanding debt should not exceed \$30.0 million. At year end, it is \$11.765 million

Capital Improvement Plan Funding Policy

- Maximum future debt service • \$3.8 million
- +
- Annual Depreciation • \$2.5 million
- =
- Total Debt + CIP • \$6.3 million

Credit Ratings By Town



* Percent rating subject to the 2011 municipal bond by Moody's Investment Services as of 6/30/11.

Fund Balance

		Expenditure	%
Available Fund Balance 6/30/11	13,082	100,903	13%
Special Appropriations	(1,400)		
Estimated Excess Revenues	900		
Projected Fund Balance 6/30/12	12,582		
Retention @ 10%	(10,494)	104,939	10%
Amount available	2,088		

Fund Balance

		Expenditure	%
Available Fund Balance 6/30/11	13,082	100,903	13%
Special Appropriations			
Estimated Excess Revenues	900		
Projected Fund Balance 6/30/12	13,982		
Retention @ 10%	(10,494)	104,939	10%
Amount available	3,488		

Fund Balance Forecast

	FY 2012-13	FY 2013-14	Budget Gap
Projected Fund Balance 6/30	13,982	11,494	
Retention @ 10%	(10,494)	(10,914)	
Amount to be designated	3,488	580	(2,908)

TABLE 1
TOWN OF NEWINGTON
PRELIMINARY ESTIMATE (TO BE FILED ON 12/22/12 - WITH POSSIBLE CHANGES)

CATEGORY	2011 NET GRAND LIST		PERCENT CHANGE	DOLLAR CHANGE
	2010	2011		
REAL ESTATE	\$2,349,306,368	\$2,214,060,510	-5.9%	-\$135,245,858
PERSONAL PROPERTY	\$129,833,910	\$134,058,930	3.2%	\$4,134,720
MOTOR VEHICLE	\$32,897,893	\$23,538,300	-2.8%	-\$9,359,593
TOTAL	\$2,512,038,171	\$2,371,657,740	-4.8%	-\$140,380,431

MANUFACTURING EQUIPMENT EXEMPTION				
	2010	2011	PERCENT CHANGE	DOLLAR CHANGE
GROSS FP	\$194,215,300	\$198,703,580	1.4%	\$4,488,280
INFO & OTHER *	\$41,291,420	\$52,721,750	2.2%	\$11,430,330
NET FP	\$129,833,910	\$134,058,930	3.2%	\$4,134,720

* No Longer Reimbursed by State of Connecticut

TABLE 2
TOWN OF NEWINGTON
ESTIMATE OF LEVY AND MILL RATE

	1	2	3	4	5	6	7	8
		Levy	Levy	Levy	Levy	Levy	Levy	Levy
		Remaining	Required Levy	Same	Increase	Increase	Increase	Increase
		2010GL	2011GL	2010GL	2%	3%	4%	5%
				Mill Rate Due Same				
LEVY *	\$78,857	\$78,857	\$75,255	\$80,210	\$80,800	\$81,782	\$82,569	\$83,269
GRAND LIST †	\$2,619,349	\$2,479,640	\$2,179,940	\$2,478,040	\$2,478,040	\$2,478,040	\$2,478,040	\$2,478,040
MILL RATE	30.02	31.77	34.52	33.02	32.70	33.02	33.34	33.64
			(Decrease in Revenue)	Increase	Increase	Increase	Increase	Increase
			(\$4,279)	\$1,979	\$2,359	\$3,145	\$3,932	\$4,718

* Thousands of Dollars
† Thousands of Dollars - Future Adjustments & Collection Rate Before Board of Assessment Appeals

\$2,554,657	Anticipated Grand List *
\$80,000	Less Future Loss
\$2,514,657	
0.965	Collection Percentage
\$2,478,040	Anticipated Grand List Rounded

* Thousands of Dollars

TABLE 3
TOWN OF NEWINGTON - Comparison of Average Taxes for Residential Properties
2010 Before Revaluation vs. After 2011 Revaluation

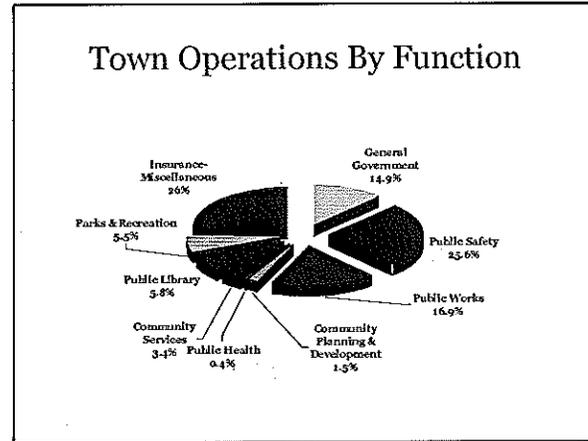
	1 Residential Condos			2 Single Family Homes			3 All Residential Properties		
	2010	2011	%	2010	2011	%	2010	2011	%
Number of Dwelling Units	2,192	2,500	2%	8,532	8,501	2%	10,724	11,227	6%
Average Annual Value	\$172,645	\$196,538	-7%	\$237,688	\$217,581	-9%	\$229,450	\$224,811	-2%
Average Assessment/2005	\$120,650	\$119,378	-7%	\$166,382	\$152,587	-8%	\$168,193	\$148,388	-11%
M/V Rate (2010 Grand List)	0.03032	0.03178	6%	0.03032	0.03178	6%	0.03032	0.03178	6%
Avg. Real Estate Taxes	\$3161.31	\$3567.81	-13%	\$4964.71	\$4841.64	-3%	\$4594.55	\$4551.93	-3%
Range in Mill Rates									
Etc. (2010)	30.12	31.75		31.75	33.38		33.38	35.01	
Etc. (2011)	31.75	33.38		33.38	35.01		35.01	36.64	
Etc. (2012)	33.38	35.01		35.01	36.64		36.64	38.27	
Etc. (2013)	35.01	36.64		36.64	38.27		38.27	39.90	
Etc. (2014)	36.64	38.27		38.27	39.90		39.90	41.53	
Etc. (2015)	38.27	39.90		39.90	41.53		41.53	43.16	
Etc. (2016)	39.90	41.53		41.53	43.16		43.16	44.79	
Etc. (2017)	41.53	43.16		43.16	44.79		44.79	46.42	
Etc. (2018)	43.16	44.79		44.79	46.42		46.42	48.05	
Etc. (2019)	44.79	46.42		46.42	48.05		48.05	49.68	
Etc. (2020)	46.42	48.05		48.05	49.68		49.68	51.31	
Etc. (2021)	48.05	49.68		49.68	51.31		51.31	52.94	
Etc. (2022)	49.68	51.31		51.31	52.94		52.94	54.57	
Etc. (2023)	51.31	52.94		52.94	54.57		54.57	56.20	
Etc. (2024)	52.94	54.57		54.57	56.20		56.20	57.83	
Etc. (2025)	54.57	56.20		56.20	57.83		57.83	59.46	
Etc. (2026)	56.20	57.83		57.83	59.46		59.46	61.09	
Etc. (2027)	57.83	59.46		59.46	61.09		61.09	62.72	
Etc. (2028)	59.46	61.09		61.09	62.72		62.72	64.35	
Etc. (2029)	61.09	62.72		62.72	64.35		64.35	65.98	
Etc. (2030)	62.72	64.35		64.35	65.98		65.98	67.61	
Etc. (2031)	64.35	65.98		65.98	67.61		67.61	69.24	
Etc. (2032)	65.98	67.61		67.61	69.24		69.24	70.87	
Etc. (2033)	67.61	69.24		69.24	70.87		70.87	72.50	
Etc. (2034)	69.24	70.87		70.87	72.50		72.50	74.13	
Etc. (2035)	70.87	72.50		72.50	74.13		74.13	75.76	
Etc. (2036)	72.50	74.13		74.13	75.76		75.76	77.39	
Etc. (2037)	74.13	75.76		75.76	77.39		77.39	79.02	
Etc. (2038)	75.76	77.39		77.39	79.02		79.02	80.65	
Etc. (2039)	77.39	79.02		79.02	80.65		80.65	82.28	
Etc. (2040)	79.02	80.65		80.65	82.28		82.28	83.91	
Etc. (2041)	80.65	82.28		82.28	83.91		83.91	85.54	
Etc. (2042)	82.28	83.91		83.91	85.54		85.54	87.17	
Etc. (2043)	83.91	85.54		85.54	87.17		87.17	88.80	
Etc. (2044)	85.54	87.17		87.17	88.80		88.80	90.43	
Etc. (2045)	87.17	88.80		88.80	90.43		90.43	92.06	
Etc. (2046)	88.80	90.43		90.43	92.06		92.06	93.69	
Etc. (2047)	90.43	92.06		92.06	93.69		93.69	95.32	
Etc. (2048)	92.06	93.69		93.69	95.32		95.32	96.95	
Etc. (2049)	93.69	95.32		95.32	96.95		96.95	98.58	
Etc. (2050)	95.32	96.95		96.95	98.58		98.58	100.21	

TABLE 4
TOWN OF NEWINGTON - Comparison of Average Taxes Including Motor Vehicles
2010 Before Revaluation vs. After 2011 Revaluation

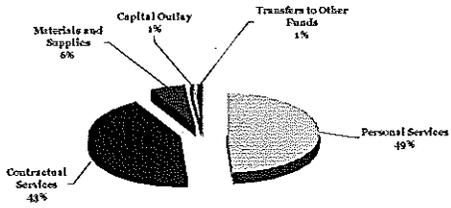
	Condos		Single Family		All Residential	
	2010	2011	2010	2011	2010	2011
Avg. Residential Taxes	\$3,616.31	\$3,567.81	\$4,964.71	\$4,814.64	\$4,594.55	\$4,551.93
Avg. Motor Vehicle Asst.	\$6,270	\$7,500	\$1,279	\$7,600	\$6,270	\$7,500
Avg. # of M/Vs per Household	2	2	2	2	2	2
Avg. Total M/V Asst.	\$12,540	\$15,000	\$2,558	\$15,000	\$12,540	\$15,000
Avg. Motor Vehicle Taxes	\$328.45	\$478.26	\$378.45	\$678.26	\$328.45	\$478.26
Total Household Taxes	\$3,944.76	\$4,246.07	\$5,343.16	\$5,372.89	\$4,923.00	\$4,929.19

BUDGET SUMMARY

	\$	%
APPROPRIATIONS:		
Town Government Operations	29,720	29%
Board of Education Operations	61,577	61%
MDC	2,895	3%
Debt Service	2,312	2%
CIP	4,310	4%
ELLF	89	0%
TOTAL	100,903	100%
State/Federal Aid	17,409	17%
Other Revenues	2,856	3%
General Fund Balance Applied	2,000	2%
TAX LEVY	78,638	78%



Town Operations By Object Code



Full Time Positions By Function

FUNCTION	Total
General Government	25.4
Public Safety	66
Public Works	25.5
Community Development	5.1
Community Services	13
Library	14
Parks & Recreation	19
TOTAL PERSONNEL	168

(Sample only)

<u>APPROPRIATIONS:</u>	<u>2011-12</u>	<u>Changes</u>	<u>2012-13</u>
Town Government Operations	29,720	594	30,314
Board of Education Operations	61,577	615	62,192
MDC	2,895	57	2,952
Debt Service	2,312	-76	2,236
CIP	4,310	-1,300	2,764
ELLF	89	2	91
TOTAL	100,903	-108	100,549
State/Federal Aid	17,409	-623	16,786
Other Revenues	2,856	-457	2,399
General Fund Balance Applied	2,000	500	2,500
TAX LEVY	78,638		78,864
TARGET			80,996

Newington Police – 2012

Prepared by: Chief Richard Mulhall

Agenda

- Review Crime Trends in Region
- Review Potential Retirements & Impact
- Review Drug Issues confronting the community
- Review Regionalization Initiatives
 - Mid State Traffic
 - Mid State Major Crime
 - Capitol Region
 - State of Connecticut
- Closing Comments
- Questions

• Part 1 UCR Crime Analysis

• Town Population 2007 2008 2009

• Berlin	19,900	441	501	321
• Cromwell	13,700	166	332	393
• <i>Newington</i>	<i>30,600</i>	<i>1067</i>	<i>871</i>	<i>875</i>
• Rocky Hill	19,700	325	268	318
• Wethersfield	26,700	615	522	504
• Branford	29,500	815	852	698
• Cheshire	29,400	288	313	314
• Glastonbury	32,800	422	339	401
• Naugatuck	31,900	649	650	602
• Shelton	39,200	573	585	530
• Vernon	28,900	400	365	410

Retirements

• Retirements -- 7 currently eligible (more than 20 years of service)		
– Sworn Officers		
• Lieutenants	2	(66%)
• Sergeants	2	(22%)
• Promoted Detectives	1	(50%)
• Master Patrol Officers	1	(15%)
• Officers	1	(4%)
• Dispatcher	1	(15%)
• Animal Control Officer	1	(100%)
• Total	9/60	(15%)

Officer Replacement Time Table

- Replacement time for filling an open police officer's position - 14 months
 - Advertisement and application period - 30 days.
 - Testing - 60 days
 - Written exam (commercial service)
 - Oral exam (Internal multiple days)
 - Backgrounds 60 days (normally 6-10 at a time)
 - Other testing once background has been cleared - 30 days
 - Psychological testing
 - Physical testing
 - Final interview with Town Manager and Chief of Police
 - Police Academy - 6 months.
 - Field Training Officer training - 3 months.
 - We must stay ahead of this time line as best we can.
 - Limited notification to department - 2 weeks

Drug Issues in Town

- Local Drug Issues
 - Last year the department focused on the local drug issues by continuing Patrol efforts and by assigning a sergeant and a detective to full time narcotics investigations. Those efforts resulted in:
 - Cases 91
 - Arrests
 - Adults 126
 - Juveniles 23
 - ◊ Totals 149
 - Seizures - marijuana 13.5 lbs., 326 bags of heroin, crack, cocaine, Ecstasy, oxycontin and other misc. drugs.
 - Our narcotics case activity increased by approximately 40% over 2010 by adding the full time narcotics investigators.
 - We will continue our efforts, focusing on the issues identified in the past year that are confronting our community.
 - In addition to the above efforts, we currently have one officer embedded with the DEA and we plan to continue that association to assist in fighting the flow of drugs into Connecticut.

Regionalization

- Regionalization
 - Mid State Traffic
 - Accidents investigated - 13
 - Fatalities investigated - 5
 - Mid State Narcotics - currently staffed with officers from Wethersfield and Rocky Hill.
 - Mid State Major Crime (under development)
 - Mid-State Chiefs agreed on concept
 - OPM Grant Submission - 12-31-2011
 - \$350 K
 - ◊ Training
 - ◊ Advanced equipment
 - ◊ Mobile Field Unit (Command Post)
 - Regional PSAP - under study at this time.

Capitol Region Regionalization

- 9 Regionalized SWAT Units
 - Coordinated and funded (HLS Grants)
 - ◊ Vehicles
 - ◊ Operator equipment
 - ◊ Communication equipment
 - ◊ Coordination of SOP and training
- Regional communications
 - Regional Access Frequency System -
 - ◊ Pursuit/Emergency Channel
 - ◊ Logistics Channel
 - 2012 begins the development of a regional communication plan for Capitol Region law enforcement.
 - Development of a second layer of communications for multiple regional incidents.

State of Connecticut

- Development of Statewide communication system based on the 700 MHz spectrum.
- Development of Statewide fiber optic system.
 - Installed and being tested.
 - Will allow local LE
 - ❖ Data sharing.
 - ❖ Radio integration.
 - ❖ Other data projects

Questions?

Technology Review

Audience – Town Council, Public

Presented By:
Paul G. Boutot, CGCIO
Director of Information Technology
Town of Newington

Today's Presentation

- Current Agenda Process
- Project Objectives
- Proposed Hardware
- Software Applications
- Next Steps
- Creating an electronic packet
- Costs (initial/ recurring)
- Question and Answers

Current Agenda Process

- Packet Preparation
 - Town Staff time
 - Copying – 1 – 1 ½ hours / week
 - Mailing labels – 30 minutes / week
 - Envelope stuffing – 30 minutes / week
 - Last minute changes – 30 minutes / week
 - Police staff time
 - Packet delivery – 1-1 ½ hours / week
- Average per week
 - 3.5 – 4.5 hours
- Can the process be improved...yes
 - Use technology to improve and speed up process

Project Objectives

- Reduce staff time and costs associated with packet preparation and distribution
- Identify and address Town Council needs
- Minimize potential technology risks and IT support time
- Minimize potential Town Manager staff support time
- Enhance meeting efficiencies for Town Council members

Hardware Considered/ Reviewed

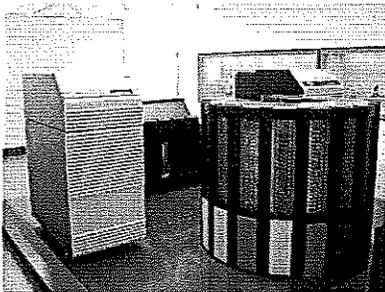
- Evaluated options – laptops, netbooks, and tablet devices
- Recommendation of technology solution based on testing, available software/ applications, manageability and ease of use
- Staff recommended device: iPad 2, 16GB model with 3G data plan and managed via MDM (mobile device management) software

Interesting Facts

In 1985 what would you have needed to purchase to match the processing power of today's modern tablets?

- 1 Cray 2 Supercomputer (worlds fastest computer in 1985)
- What does one of those look like in comparison to an iPad 2?

Cray 2 Supercomputer 1985 (a little bigger)



Proposed Applications

- PDF Review/ Editing
 - PDF Expert Enterprise or iAnnotate (\$9.99)
 - Electronic packets to be deployed in PDF format
 - Allows for mark-up (highlight, underline, bookmarks, annotations)
- Mobile Device Management
 - Notify MDM or Maas 360 (\$4/mo/ user)
 - Allows for setup, management, security (remote wipe, location tracking), application deployment, email/ wi-fi configuration
- File Transfer
 - Town WebDav, FTPS or SFTP server
 - MDM file transfer component
 - Dropbox service
- Data Services
 - Town Wi-Fi, Personal Wi-Fi, Open Wi-Fi
 - 3G cellular services (Verizon Wireless, GSA/ WSCA/ State Contract (approximately \$50/ mo/ user)

Next Steps

- Committee
 - Acceptable Use
 - SLA (Service Level Agreement)
 - Support Expectations by Town Manager / IT staff
 - Business Hours
 - Non-Business Hours
 - Personal/ Business Issues
 - Pilot Group or All-In
 - Training Sessions
 - Go-Live

Implementation Costs

Item	Cost	Quantity	Total
Ipad 2 16,32 or 64Gb with 3G	\$629.99	16	\$10,079.84
	\$729.99		\$11,679.84
	\$829.99		\$13,279.84
Accessories (cover, stylus, additional power cables for council chambers (approximate))	\$30-80/ each	16	\$3,200
Software (approximate)	\$50	16	\$800
Total Initial (approximate)			\$17K (higher end)
Ongoing			
MDM	\$4/ mo	16	\$64/ mo or \$768/ yr
Verizon 3G	\$50/mo	16	\$800/ mo or \$9,600/yr
Total recurring (approximate)			10K

Electronic Packet Creation

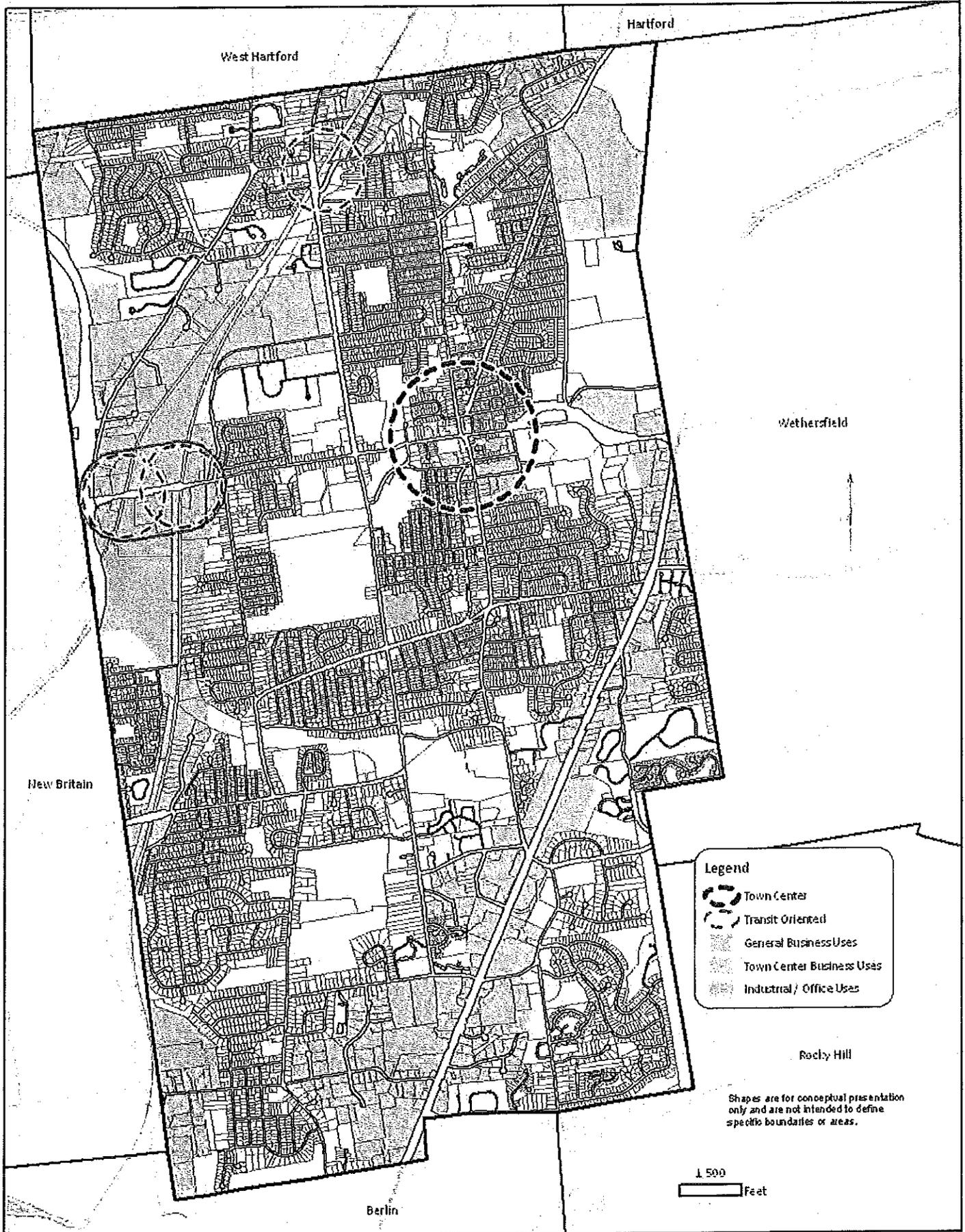
1. Individual packets are created using various office productivity applications (MS Word, Excel, PowerPoint)
2. Documents get combined and converted into an optimized PDF and bookmarks are added
3. PDF packet is pushed electronically to Town Councilor's
4. Executive Session packets would be converted to secure/ password protected PDF's
5. Town Council members open PDF files, read, review and annotate if needed with PDF editor.

Q & A

- Question and Answers
- Thank You

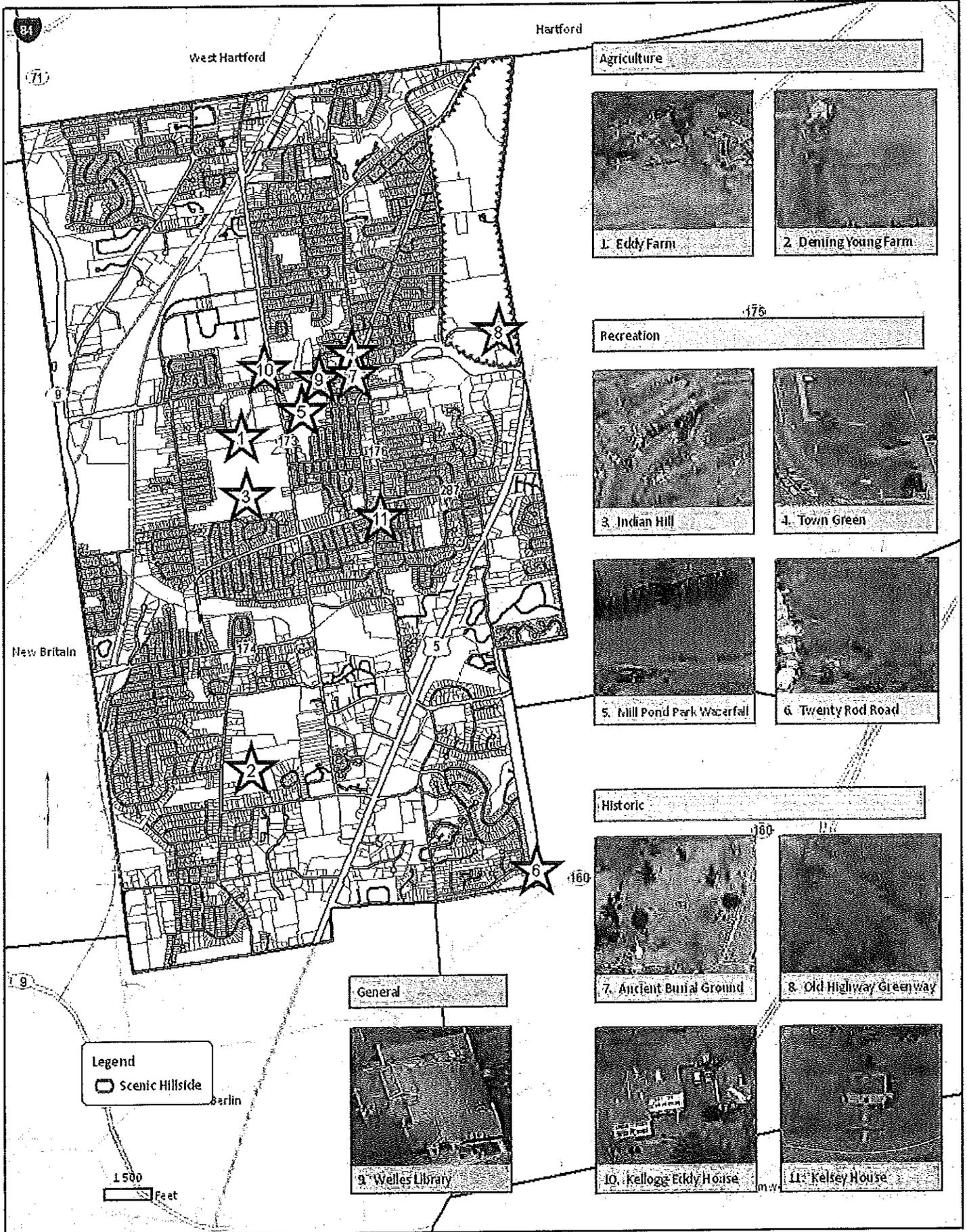
Business Development Plan

Newington, CT

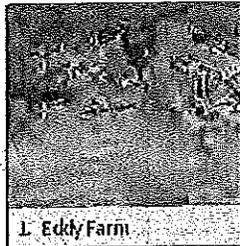


Community Character Plan

Newington, CT



Agriculture

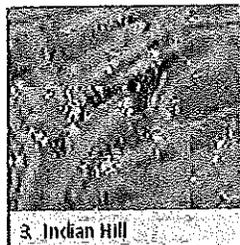


1. Eddy Farm

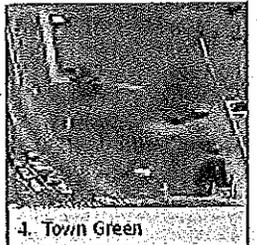


2. Dening Young Farm

Recreation



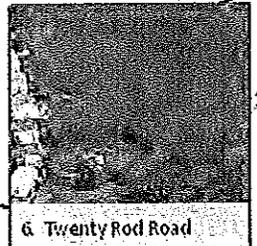
3. Indian Hill



4. Town Green



5. Mill Pond Park Waterfall

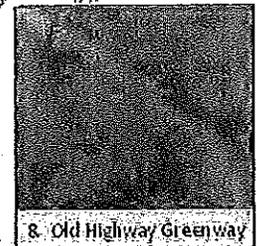


6. Twenty Rod Road

Historic

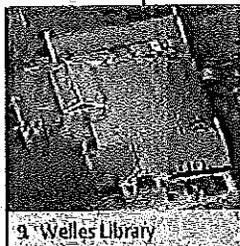


7. Ancient Burial Ground

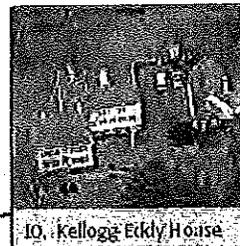


8. Old Highway Greenway

General



9. Welles Library



10. Kellogg Eddy House



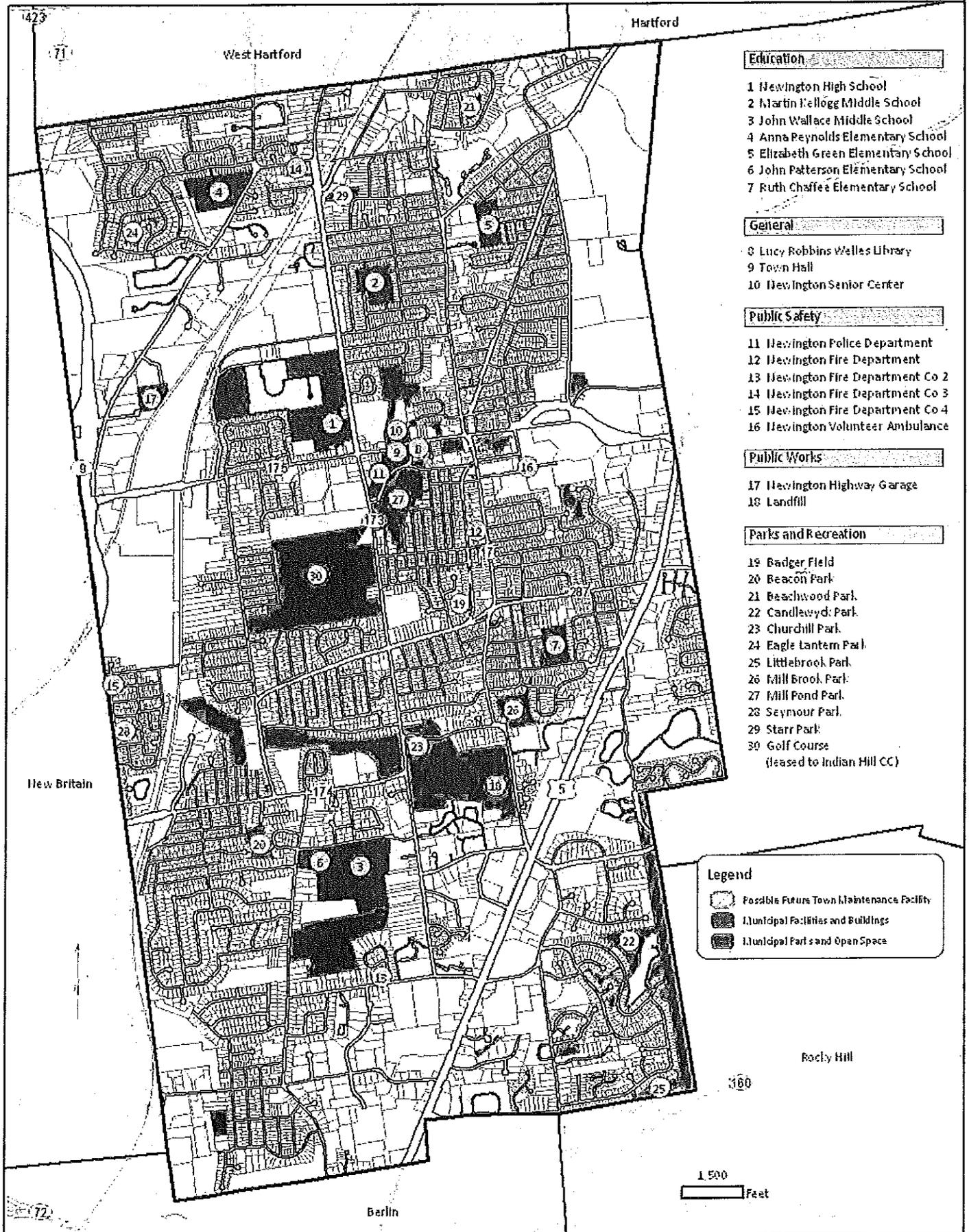
11. Kelsey House

Legend
 Scenic Hillside

1500
 Feet

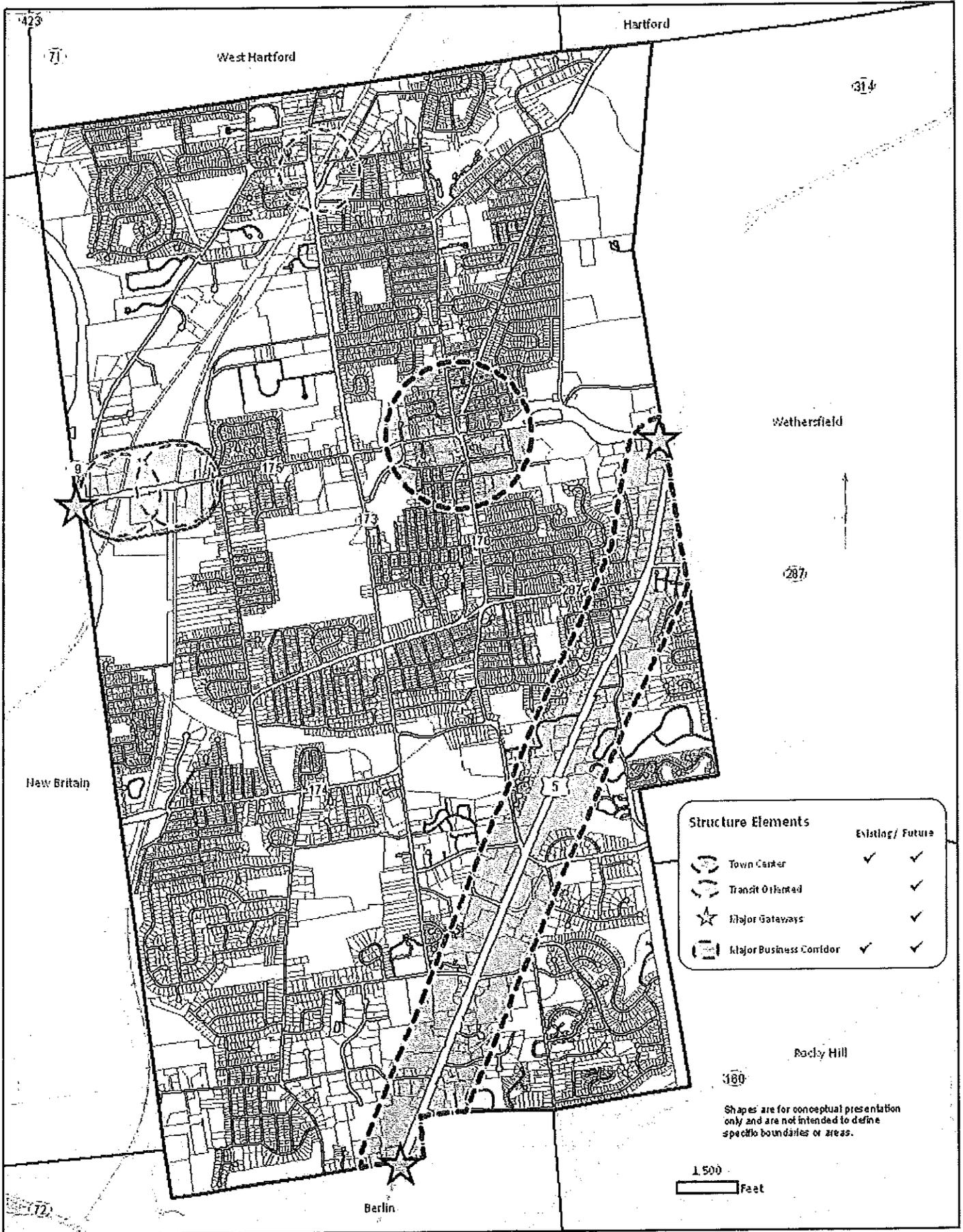
Community Facilities Plan

Newington, CT



Community Plan

Newington, CT



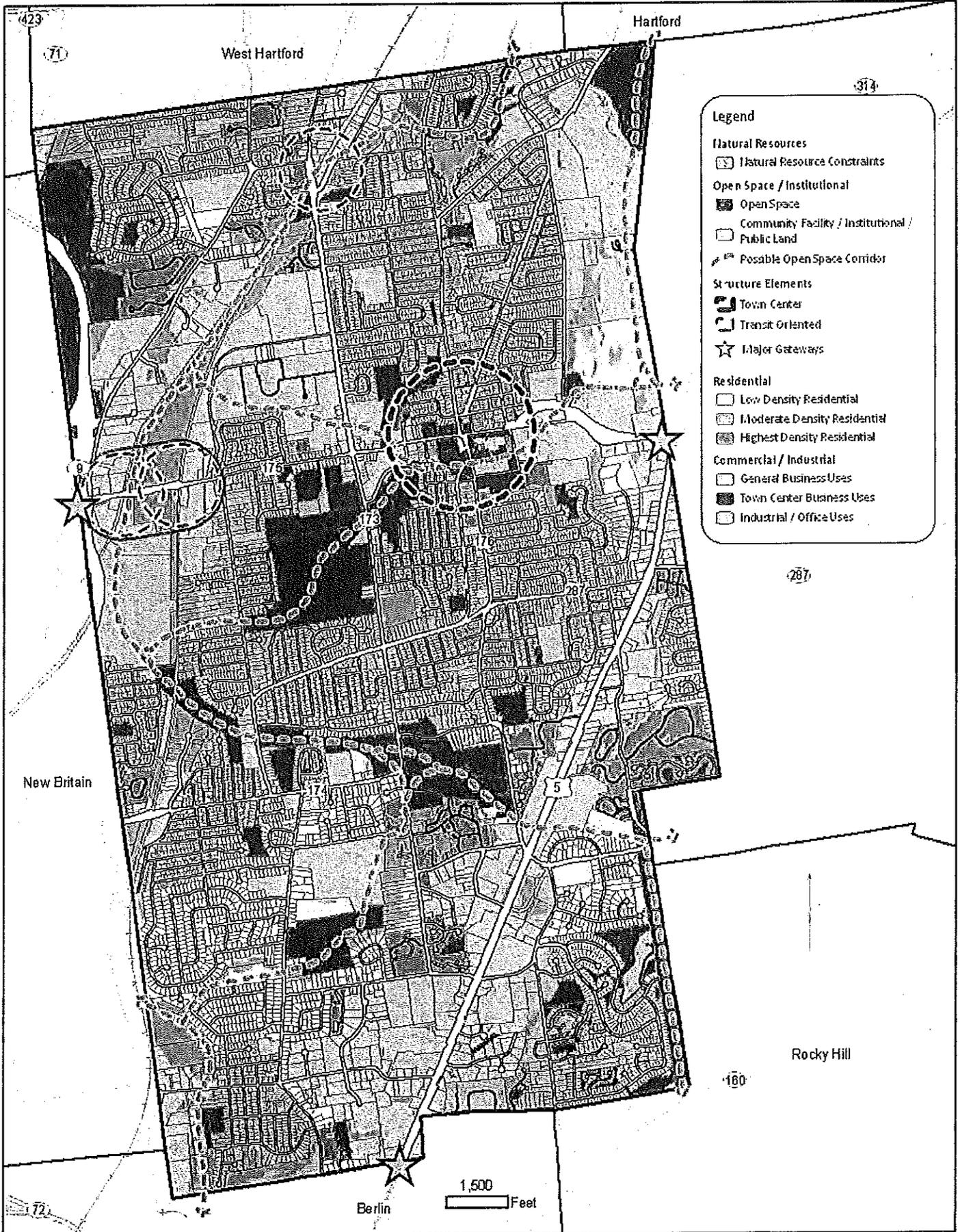
Structure Elements		Existing/ Future	
	Town Center	✓	✓
	Transit Oriented		✓
	Major Gateway		✓
	Major Business Corridor	✓	✓

Shapes are for conceptual presentation only and are not intended to define specific boundaries or areas.

1,500 Feet

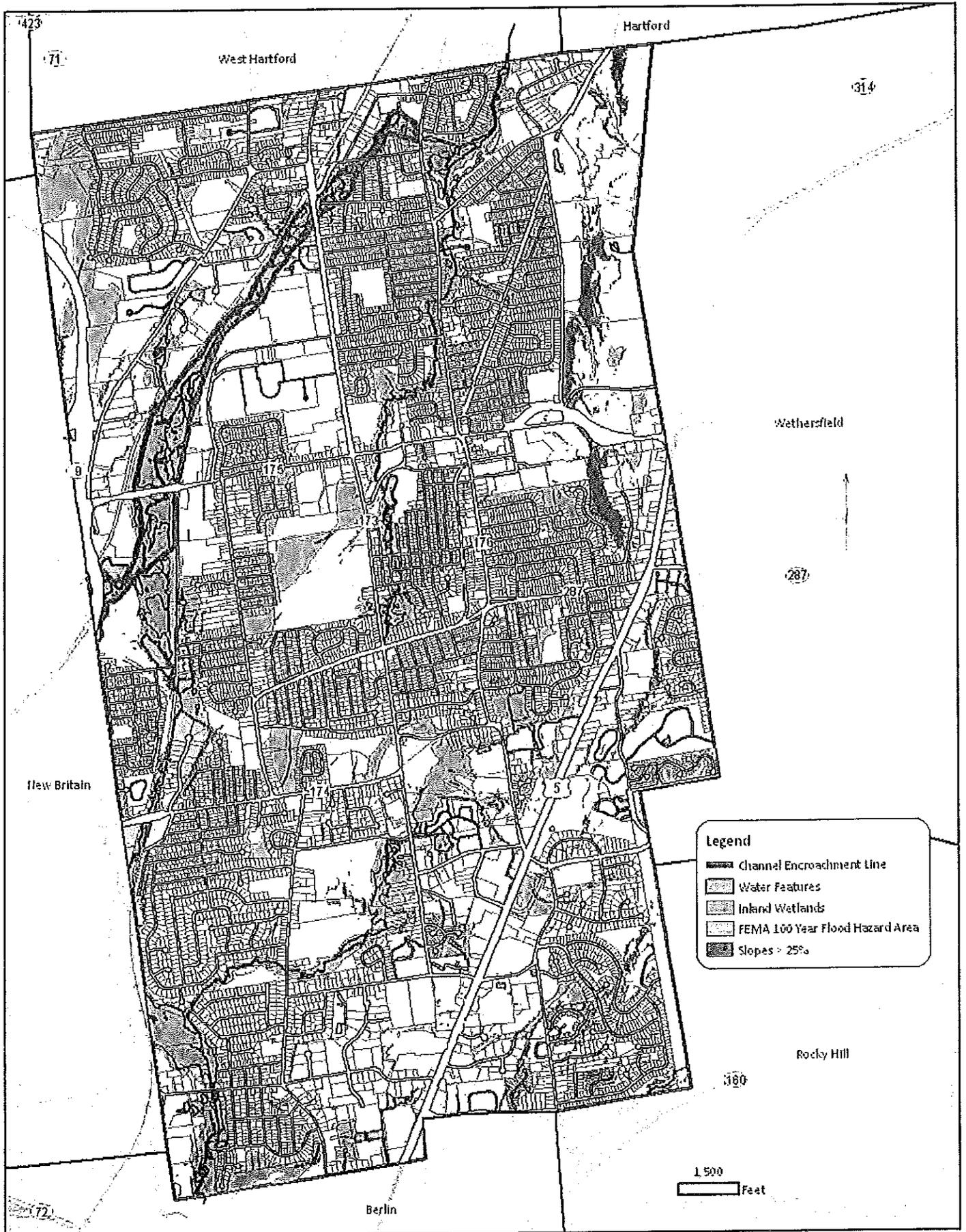
Future Land Use Plan

Newington, CT



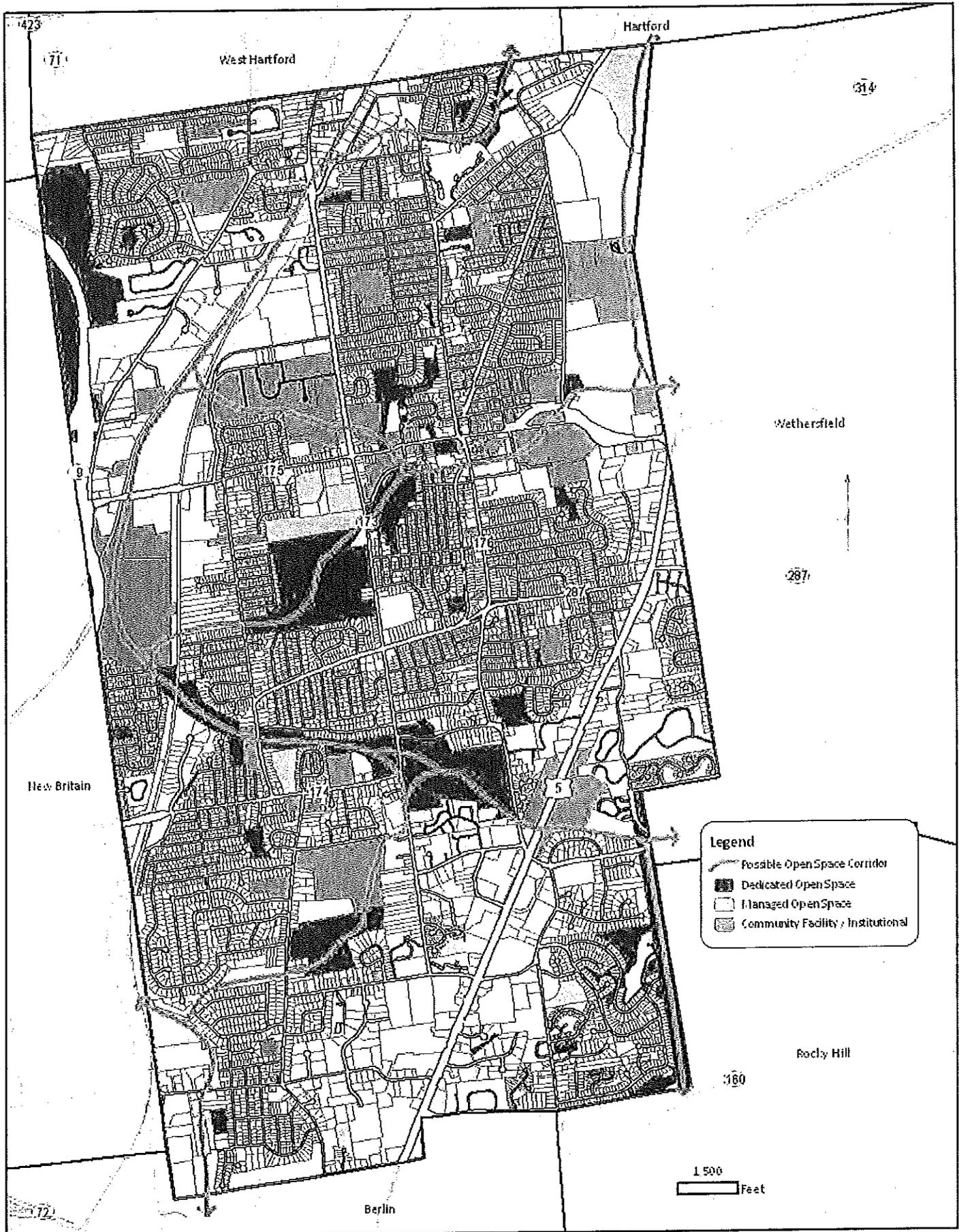
Natural Resources Plan

Newington, CT



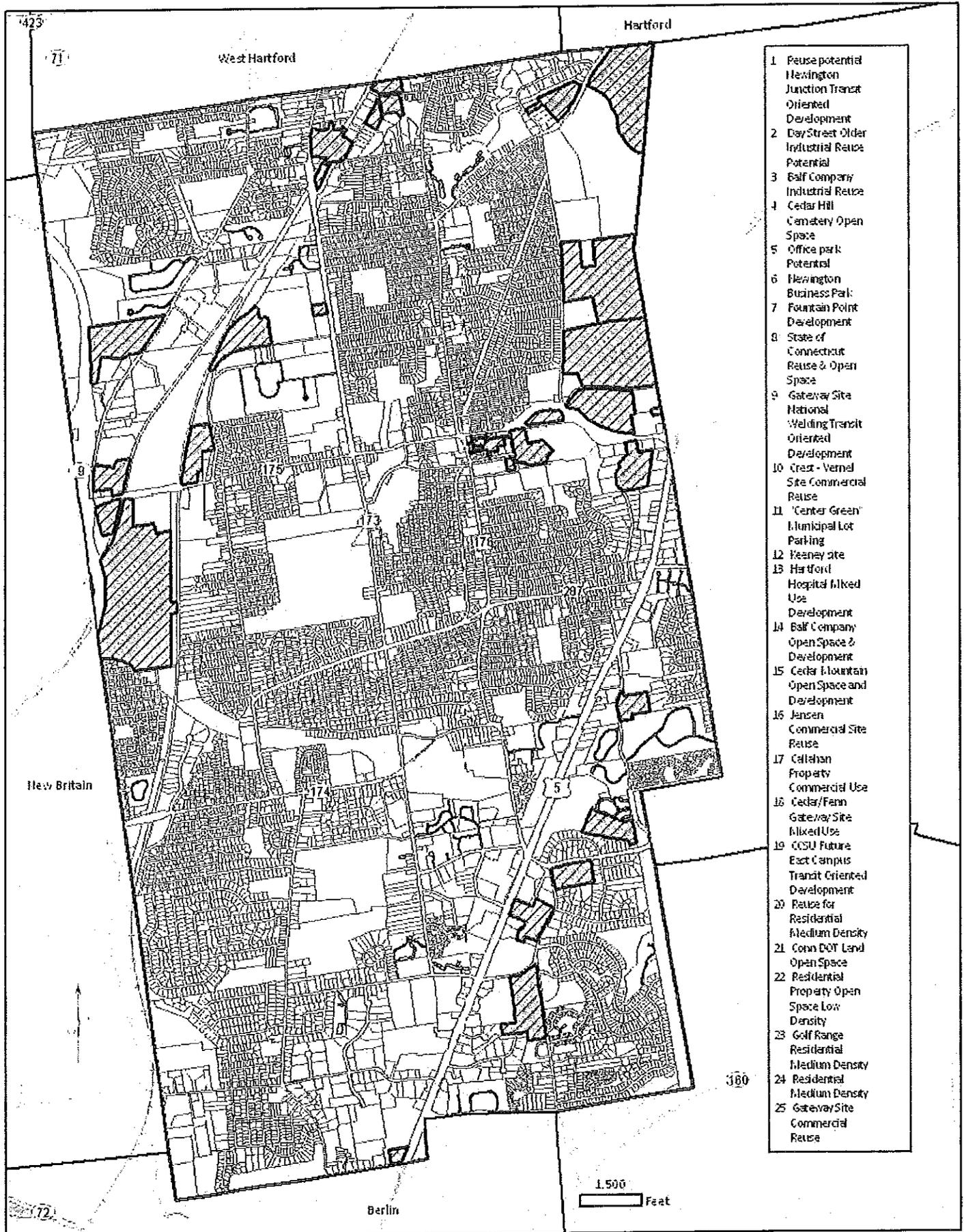
Open Space Plan

Newington, CT



Opportunity Sites

Newington, CT

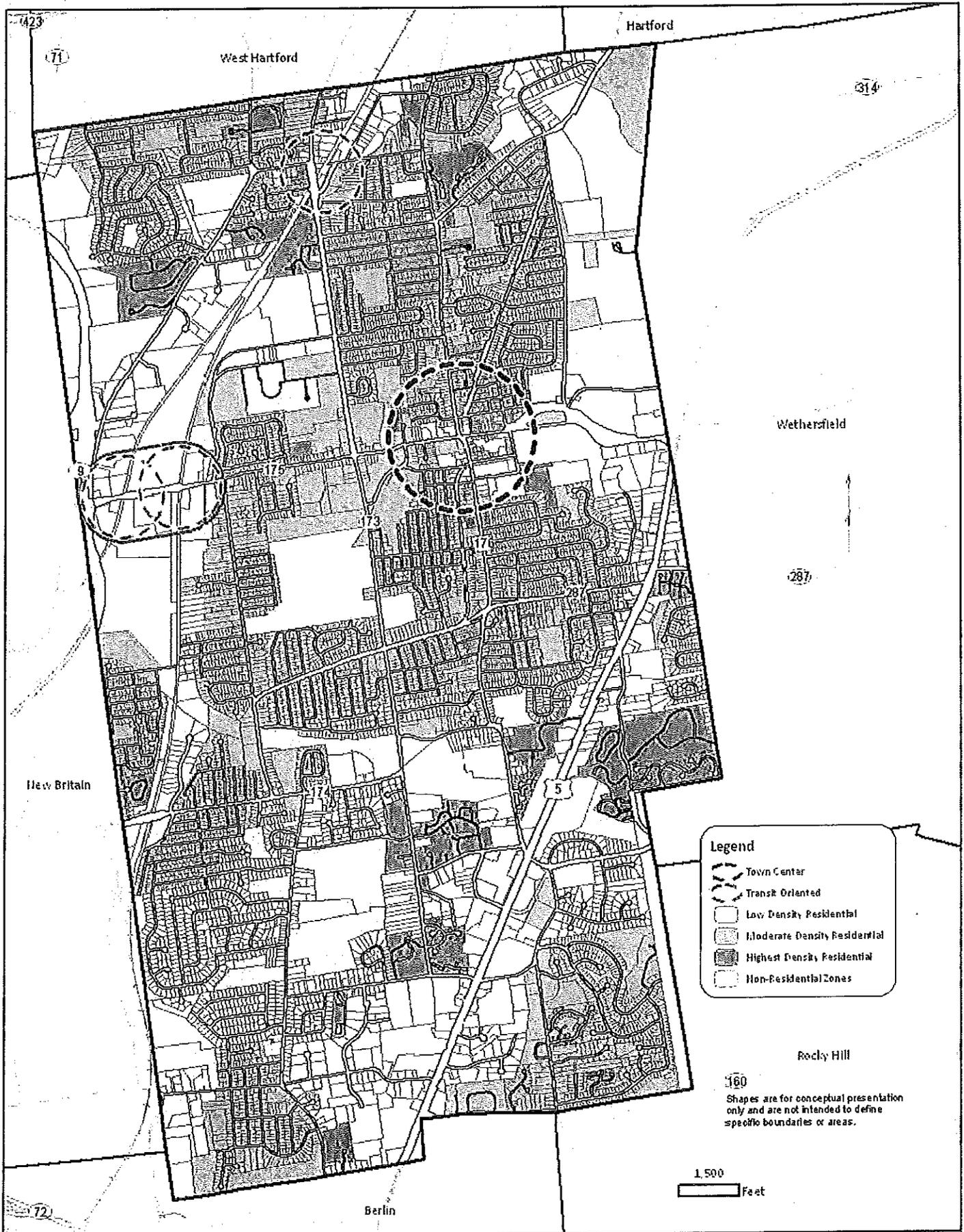


- 1 Peuse potential
Newington
Junction Transit
Oriented
Development
- 2 Day Street Older
Industrial Reuse
Potential
- 3 Balf Company
Industrial Reuse
- 4 Cedar Hill
Cemetery Open
Space
- 5 Office park
Potential
- 6 Newington
Business Park
- 7 Fountain Point
Development
- 8 State of
Connecticut
Reuse & Open
Space
- 9 Gateway Site
National
Welding Transit
Oriented
Development
- 10 Crest - Vemel
Site Commercial
Reuse
- 11 "Center Green"
Municipal Lot
Parking
- 12 Keaney site
- 13 Hartford
Hospital filled
Use
Development
- 14 Balf Company
Open Space &
Development
- 15 Cedar Mountain
Open Space and
Development
- 16 Jensen
Commercial Site
Reuse
- 17 Callahan
Property
Commercial Use
- 18 Cedar/Farm
Gateway Site
Mixed Use
- 19 CCSU Future
East Campus
Transit Oriented
Development
- 20 Peuse for
Residential
Medium Density
- 21 Conn DOT Land
Open Space
- 22 Residential
Property Open
Space Low
Density
- 23 Golf Range
Residential
Medium Density
- 24 Residential
Medium Density
- 25 Gateway Site
Commercial
Reuse

1,500
Feet

Residential Development Plan

Newington, CT



Legend

-  Town Center
-  Transit Oriented
-  Low Density Residential
-  Moderate Density Residential
-  Highest Density Residential
-  Non-Residential Zones

160
 Shapes are for conceptual presentation only and are not intended to define specific boundaries or areas.

1,500
 Feet

Town Center

Newington, CT

